

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Before Commissioners:

Robert G. Taub, Chairman;  
Michael Kubayanda, Vice Chairman;  
Mark Acton;  
Ann C. Fisher; and  
Ashley E. Poling

Competitive Product Prices  
Priority Mail & First-Class Package Service Contract 24  
(MC2016-173)  
Negotiated Service Agreements

Docket No. CP2016-252

ORDER APPROVING AMENDMENT THREE TO PRIORITY MAIL & FIRST-CLASS  
PACKAGE SERVICE NEGOTIATED SERVICE AGREEMENT

(Issued May 5, 2020)

I. INTRODUCTION

The Postal Service seeks to amend a Priority Mail & First-Class Package Service negotiated service agreement.<sup>1</sup> For the reasons discussed below, the Commission approves the Amendment.

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<sup>1</sup> USPS Notice of Amendment to Priority Mail & First-Class Package Service Contract 24, Filed Under Seal, May 4, 2020 (Notice). The amendment is an attachment to the Notice (Amendment).

In Order No. 3464, the Commission approved the Priority Mail & First-Class Package Service Contract 24 negotiated service agreement (Existing Agreement).<sup>2</sup> On May 4, 2020, the Postal Service filed notice that it has agreed to the Amendment to the Existing Agreement.

The Postal Service intends for the Amendment to become effective one business day after the date that the Commission completes its review of the Notice. Notice at 1.

## II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying materials filed under seal.

*Cost considerations.* The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3035.105 and 3035.107. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Existing Agreement is set to expire May 12, 2020.<sup>3</sup> The Amendment revises the expiration date of the contract to July 12, 2020. Notice, Attachment A at 1.

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<sup>2</sup> See Docket Nos. MC2016-173 and CP2016-252, Order Adding Priority Mail & First-Class Package Service Contract 24 to the Competitive Product List, August 15, 2016 (Order No. 3464). The contract was later amended. See Order Approving Amendment to Priority Mail & First-Class Package Service Negotiated Service Agreement, September 8, 2017 (Order No. 4091); Order Approving Amendment Two to Priority Mail & First-Class Package Service Negotiated Service Agreement, February 5, 2020 (Order No. 5419).

<sup>3</sup> See Order No. 3464 at 9 (setting original expiration date as August 16, 2019); USPS Notice of Extension of Priority Mail & First-Class Package Service Contract 24, August 9, 2019 (extending contract to November 14, 2019); USPS Notice of Extension of Priority Mail & First-Class Package Service Contract 24, November 1, 2019 (extending contract to February 12, 2020); Order No. 5419 at 3 (revising expiration date to May 12, 2020).

The Amendment does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as amended, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3035.107.

*Other considerations.* The Postal Service states that the Amendment shall become effective one business day after the date that the Commission completes its review. Notice at 1. The Existing Agreement, as amended, is set to expire July 12, 2020. Notice, Attachment A at 1. If the Existing Agreement, as amended, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as amended.

### III. ORDERING PARAGRAPHS

*It is ordered:*

1. The Commission approves the Priority Mail & First-Class Package Service Contract 24 negotiated service agreement, as amended.
2. The Postal Service shall notify the Commission if the Existing Agreement, as amended, terminates prior to the revised expiration date, July 12, 2020.

By the Commission.

Erica A. Barker  
Secretary